

Fauquier Chamber

Profit and Loss Comparison

November 2024

	TOTAL			
	NOV 2024	NOV 2023 (PY)	% CHANGE	% OF INCOME
Income				
4010 MEMBERSHIP INCOME				
4011 Admin Fees Income	55.00	200.00	-72.50 %	0.23 %
4012 Renewal Member Dues Income	10,521.00	2,450.00	329.43 %	43.31 %
4013 New Member Dues Income	269.50	1,215.00	-77.82 %	1.11 %
Total 4010 MEMBERSHIP INCOME	10,845.50	3,865.00	180.61 %	44.64 %
4100 EVENTS INCOME				
4130 Legislative Events Income				
4132 Legislative Events Attendee Income		20.00	-100.00 %	
Total 4130 Legislative Events Income		20.00	-100.00 %	
4140 Gala Income				
4141 Gala Sponsorship Income	8,025.00	5,551.98	44.54 %	33.03 %
4142 Gala Attendee Income	3,375.00	2,250.00	50.00 %	13.89 %
4145 Gala Expense	-90.81	-13,596.66	99.33 %	-0.37 %
Total 4140 Gala Income	11,309.19	-5,794.68	295.17 %	46.55 %
4160 Member Orientation				
4161 Member Orientation Sponsorship		9.00	-100.00 %	
4165 Member Orientation Expenses		-24.01	100.00 %	
Total 4160 Member Orientation		-15.01	100.00 %	
Total 4100 EVENTS INCOME	11,309.19	-5,789.69	295.33 %	46.55 %
4200 NON DUES INCOME				
4800 Donated "Rent" Income-New Space	776.46	776.46	0.00 %	3.20 %
Total 4200 NON DUES INCOME	776.46	776.46	0.00 %	3.20 %
4300 ADVERTISING INCOME				
4310 Business Directory Income				
		3,799.00	-100.00 %	
Total 4300 ADVERTISING INCOME		3,799.00	-100.00 %	
4400 MEMBERSHIP ACTIVITIES INCOME				
4410 FYPG Events Income				
4415 FYPG Events Expense	-475.00			-1.96 %
Total 4410 FYPG Events Income	-475.00			-1.96 %
4420 WBC Events Income				
4421 WBC Events Attendee Income	1,295.00	685.00	89.05 %	5.33 %
4422 WBC Events Sponsorship Income	850.00	100.00	750.00 %	3.50 %
4425 WBC Event Expense		-2,785.00	100.00 %	
Total 4420 WBC Events Income	2,145.00	-2,000.00	207.25 %	8.83 %
4430 Member Luncheon Income				
4432 Member Luncheon Attendee Income	360.00			1.48 %
4435 Members Luncheon Expense	-667.03			-2.75 %
Total 4430 Member Luncheon Income	-307.03			-1.26 %
Total 4400 MEMBERSHIP ACTIVITIES INCOME	1,362.97	-2,000.00	168.15 %	5.61 %
Total Income	\$24,294.12	\$650.77	3,633.13 %	100.00 %

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	TOTAL			
	NOV 2024	NOV 2023 (PY)	% CHANGE	% OF INCOME
GROSS PROFIT	\$24,294.12	\$650.77	3,633.13 %	100.00 %
Expenses				
5003 Bookkeeping Expense	1,100.00	1,250.00	-12.00 %	4.53 %
5011 Cr Card Processing & Bank Charges Expense	240.55	264.26	-8.97 %	0.99 %
5015 Dues & Subscriptions Expense	165.99	121.00	37.18 %	0.68 %
5018 Insurance Expense				
5019 General Insurance Expense	128.43			0.53 %
Total 5018 Insurance Expense	128.43			0.53 %
5025 Membership Expense		108.38	-100.00 %	
5031 Office Supplies Expense	23.99	145.30	-83.49 %	0.10 %
5033 Payroll Processing Expense	116.00	107.00	8.41 %	0.48 %
5035 Payroll Tax Expense	744.08	724.29	2.73 %	3.06 %
5039 Postage & Delivery Expense		91.29	-100.00 %	
5048 Rent Expense - PATH Bldg	776.46	776.46	0.00 %	3.20 %
5051 Simple IRA Company Contribution Expense	230.00			0.95 %
5053 Technology Expense				
6054 Software Costs	796.00	615.84	29.25 %	3.28 %
6055 Utility Costs	222.26	274.12	-18.92 %	0.91 %
6056 Equipment Rental	187.86	187.86	0.00 %	0.77 %
6057 IT Services	450.00			1.85 %
Total 5053 Technology Expense	1,656.12	1,077.82	53.65 %	6.82 %
5055 Telephone Expense	108.36	108.36	0.00 %	0.45 %
5060 Wages Expense				
5063 Wages_Admin	2,060.00	1,620.00	27.16 %	8.48 %
5064 Wages_Exec Director	7,666.66	7,666.66	0.00 %	31.56 %
Total 5060 Wages Expense	9,726.66	9,286.66	4.74 %	40.04 %
5065 Website Development Expense		151.98	-100.00 %	
Total Expenses	\$15,016.64	\$14,212.80	5.66 %	61.81 %
NET OPERATING INCOME	\$9,277.48	\$ -13,562.03	168.41 %	38.19 %
Other Income				
7005 Investment Income	13.09	7.34	78.34 %	0.05 %
7010 Unrealized Gains/Losses	255.97	979.06	-73.86 %	1.05 %
Total Other Income	\$269.06	\$986.40	-72.72 %	1.11 %
NET OTHER INCOME	\$269.06	\$986.40	-72.72 %	1.11 %
NET INCOME	\$9,546.54	\$ -12,575.63	175.91 %	39.30 %