

# Fauquier Chamber

## Profit and Loss

January - June, 2023

	JAN 2023	FEB 2023	MAR 2023	APR 2023	MAY 2023	JUN 2023	TOTAL
<b>Income</b>							
4010 MEMBERSHIP INCOME							\$0.00
4011 Admin Fees Income	250.00	250.00	250.00	500.00	300.00	50.00	\$1,600.00
4012 Renewal Member Dues Income	3,180.00	8,945.00	5,695.00	6,780.00	7,622.50	3,115.00	\$35,337.50
4013 New Member Dues Income	1,180.00	1,315.00	1,345.00	3,160.00	1,570.00	245.00	\$8,815.00
<b>Total 4010 MEMBERSHIP INCOME</b>	<b>4,610.00</b>	<b>10,510.00</b>	<b>7,290.00</b>	<b>10,440.00</b>	<b>9,492.50</b>	<b>3,410.00</b>	<b>\$45,752.50</b>
4100 EVENTS INCOME							\$0.00
4110 Valor Awards Income							\$0.00
4111 Valor Awards Sponsorship Income		1,550.00	3,725.00	5,066.07			\$10,341.07
4112 Valor Awards Attendee Income			250.00	1,500.00			\$1,750.00
4115 Valor Awards Expense				-10,914.58	-21.06		\$ -10,935.64
<b>Total 4110 Valor Awards Income</b>		<b>1,550.00</b>	<b>3,975.00</b>	<b>-4,348.51</b>	<b>-21.06</b>		<b>\$1,155.43</b>
4120 Festival Income							\$0.00
4123 Festival Booth Fees Income					9,600.00	5,237.50	\$14,837.50
4125 Festival Expense	-103.98				-30.00		\$ -133.98
<b>Total 4120 Festival Income</b>	<b>-103.98</b>				<b>9,570.00</b>	<b>5,237.50</b>	<b>\$14,703.52</b>
4130 Legislative Events Income							\$0.00
4132 Legislative Events Attendee Income	1,160.00			15.00		30.00	\$1,205.00
4135 Legislative Events Expense		-754.07			-380.24		\$ -1,134.31
<b>Total 4130 Legislative Events Income</b>	<b>1,160.00</b>	<b>-754.07</b>		<b>15.00</b>	<b>-380.24</b>	<b>30.00</b>	<b>\$70.69</b>
4160 Member Orientation							\$0.00
4161 Member Orientation Sponsorship	43.50	34.50	52.50	44.00	135.50	41.00	\$351.00
4165 Member Orientation Expenses		-58.35		-158.94	-320.53	-77.35	\$ -615.17
<b>Total 4160 Member Orientation</b>	<b>43.50</b>	<b>-23.85</b>	<b>52.50</b>	<b>-114.94</b>	<b>-185.03</b>	<b>-36.35</b>	<b>\$ -264.17</b>
4170 After 5							\$0.00
4171 After 5 Sponsorship	150.00					450.00	\$600.00
4175 After 5 Expense				-720.82			\$ -720.82
<b>Total 4170 After 5</b>	<b>150.00</b>			<b>-720.82</b>		<b>450.00</b>	<b>\$ -120.82</b>
4180 Before 9							\$0.00
4185 Before 9 Expenses		-315.15			-104.24	-12.00	\$ -431.39
<b>Total 4180 Before 9</b>		<b>-315.15</b>			<b>-104.24</b>	<b>-12.00</b>	<b>\$ -431.39</b>
<b>Total 4100 EVENTS INCOME</b>	<b>1,249.52</b>	<b>456.93</b>	<b>4,027.50</b>	<b>-5,169.27</b>	<b>8,879.43</b>	<b>5,669.15</b>	<b>\$15,113.26</b>
4200 NON DUES INCOME							\$0.00
4204 Corporate Sponsorship Income	6,105.00	3,040.00	7,350.00	3,905.00			\$20,400.00
4208 Advertising Sponsorships	680.00	720.00	100.00	0.00	100.00		\$1,600.00
4800 Donated "Rent" Income-New Space	776.46	776.46	776.46	776.46	776.46	776.46	\$4,658.76
<b>Total 4200 NON DUES INCOME</b>	<b>7,561.46</b>	<b>4,536.46</b>	<b>8,226.46</b>	<b>4,681.46</b>	<b>876.46</b>	<b>776.46</b>	<b>\$26,658.76</b>
4300 ADVERTISING INCOME							\$0.00
4310 Business Directory Income					625.00		\$625.00
4311 Business Directory Expense					-625.00		\$ -625.00
<b>Total 4300 ADVERTISING INCOME</b>					<b>0.00</b>		<b>\$0.00</b>
4400 MEMBERSHIP ACTIVITIES INCOME							\$0.00
4410 FYPG Events Income							\$0.00
4415 FYPG Events Expense	-131.22						\$ -131.22
<b>Total 4410 FYPG Events Income</b>	<b>-131.22</b>						<b>\$ -131.22</b>
4420 WBC Events Income							\$0.00
4421 WBC Events Attendee Income			1,500.00	90.00	270.00	1,025.00	\$2,885.00
4422 WBC Events Sponsorship Income		3,825.00	5,100.00	850.00	425.00	425.00	\$10,625.00
4425 WBC Event Expense			-750.00	-2,005.46			\$ -2,755.46
<b>Total 4420 WBC Events Income</b>		<b>3,825.00</b>	<b>5,850.00</b>	<b>-1,065.46</b>	<b>695.00</b>	<b>1,450.00</b>	<b>\$10,754.54</b>
4430 Member Luncheon Income							\$0.00
4432 Member Luncheon Attendee Income	25.00	530.00	325.00	275.00	345.00	85.00	\$1,585.00

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4435 Members Luncheon Expense	-150.00	-150.00	-376.61	-144.10	-154.92		\$ -975.63
<b>Total 4430 Member Luncheon Income</b>	<b>-125.00</b>	<b>380.00</b>	<b>-51.61</b>	<b>130.90</b>	<b>190.08</b>	<b>85.00</b>	<b>\$609.37</b>
<b>Total 4400 MEMBERSHIP ACTIVITIES INCOME</b>	<b>-256.22</b>	<b>4,205.00</b>	<b>5,798.39</b>	<b>-934.56</b>	<b>885.08</b>	<b>1,535.00</b>	<b>\$11,232.69</b>
<b>Total Income</b>	<b>\$13,164.76</b>	<b>\$19,708.39</b>	<b>\$25,342.35</b>	<b>\$9,017.63</b>	<b>\$20,133.47</b>	<b>\$11,390.61</b>	<b>\$98,757.21</b>
GROSS PROFIT	\$13,164.76	\$19,708.39	\$25,342.35	\$9,017.63	\$20,133.47	\$11,390.61	\$98,757.21
Expenses							
5001 Advertising Expense			375.00	375.00	375.00		\$1,125.00
5003 Bookkeeping Expense	1,250.00	1,000.00	1,250.00	1,437.50	1,400.00	1,000.00	\$7,337.50
5007 Contract Labor Expense	150.00			315.00		260.00	\$725.00
5009 Contributions Expense	103.14	100.00	215.00				\$418.14
5011 Cr Card Processing & Bank Charges Expense	224.29	268.15	321.76	162.35	240.82	83.79	\$1,301.16
5015 Dues & Subscriptions Expense	151.00	696.00	476.00	200.00	101.00	347.00	\$1,971.00
5018 Insurance Expense							\$0.00
5019 General Insurance Expense				1,009.00	964.00		\$1,973.00
<b>Total 5018 Insurance Expense</b>				<b>1,009.00</b>	<b>964.00</b>		<b>\$1,973.00</b>
5023 Meetings / Conventions Expense	250.00	125.00					\$375.00
5025 Membership Expense	218.33	46.90	361.50	429.38	190.87	87.86	\$1,334.84
5030 Meals & Entertainment							\$0.00
5032 Meals - 50%	37.17	72.04					\$109.21
<b>Total 5030 Meals &amp; Entertainment</b>	<b>37.17</b>	<b>72.04</b>					<b>\$109.21</b>
5031 Office Supplies Expense	167.40	2,266.18	117.19	430.80	245.92	31.57	\$3,259.06
5033 Payroll Processing Expense	102.00	100.25	102.00	102.00	102.00	195.25	\$703.50
5035 Payroll Tax Expense	783.79	677.68	677.87	742.23	730.64	663.73	\$4,275.94
5039 Postage & Delivery Expense		202.00	36.67	63.00	201.00		\$502.67
5048 Rent Expense - PATH Bldg	776.46	776.46	776.46	776.46	776.46	776.46	\$4,658.76
5049 Repairs & Maintenance Expense				433.65			\$433.65
5051 Simple IRA Company Contribution Expense	230.00	230.00	230.00	230.00	230.00	115.00	\$1,265.00
5053 Technology Expense							\$0.00
6054 Software Costs	831.19	1,208.60	844.72	3,128.65	723.14	953.99	\$7,690.29
6055 Utility Costs	265.46		272.92	272.92	272.92	273.03	\$1,357.25
6056 Equipment Rental	405.62		569.17	460.37	616.16	187.86	\$2,239.18
6057 IT Services	104.00		78.00	535.00		275.00	\$992.00
<b>Total 5053 Technology Expense</b>	<b>1,606.27</b>	<b>1,208.60</b>	<b>1,764.81</b>	<b>4,396.94</b>	<b>1,612.22</b>	<b>1,689.88</b>	<b>\$12,278.72</b>
5055 Telephone Expense	128.81	128.81					\$257.62
5060 Wages Expense							\$0.00
5063 Wages_Admin	1,515.00	1,050.00	1,065.00	1,815.00	1,680.00	900.00	\$8,025.00
5064 Wages_Exec Director	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	7,666.66	\$45,999.96
<b>Total 5060 Wages Expense</b>	<b>9,181.66</b>	<b>8,716.66</b>	<b>8,731.66</b>	<b>9,481.66</b>	<b>9,346.66</b>	<b>8,566.66</b>	<b>\$54,024.96</b>
5065 Website Development Expense			250.00	149.00	149.00	151.98	\$699.98
<b>Total Expenses</b>	<b>\$15,360.32</b>	<b>\$16,614.73</b>	<b>\$15,685.92</b>	<b>\$20,733.97</b>	<b>\$16,665.59</b>	<b>\$13,969.18</b>	<b>\$99,029.71</b>
NET OPERATING INCOME	\$ -2,195.56	\$3,093.66	\$9,656.43	\$ -11,716.34	\$3,467.88	\$ -2,578.57	\$ -272.50
Other Income							
7005 Investment Income	10.36	16.96	3.96	18.02	3.92	10.10	\$63.32
7010 Unrealized Gains/Losses		197.24	-145.84	542.86	-623.26	229.50	\$200.50
Previous Year Income	3,430.00	1,900.00			590.00	200.00	\$6,120.00
<b>Total Other Income</b>	<b>\$3,440.36</b>	<b>\$2,114.20</b>	<b>\$ -141.88</b>	<b>\$560.88</b>	<b>\$ -29.34</b>	<b>\$439.60</b>	<b>\$6,383.82</b>
Other Expenses							
Previous Year's Expenses	700.00	500.00					\$1,200.00
<b>Total Other Expenses</b>	<b>\$700.00</b>	<b>\$500.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,200.00</b>
NET OTHER INCOME	\$2,740.36	\$1,614.20	\$ -141.88	\$560.88	\$ -29.34	\$439.60	\$5,183.82
NET INCOME	\$544.80	\$4,707.86	\$9,514.55	\$ -11,155.46	\$3,438.54	\$ -2,138.97	\$4,911.32

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