

**The Fauquier Chamber of Commerce
Executive Committee Meeting
Wednesday July 12, 2023, 8:30 AM
Meeting held at PATH Resource Center and Zoom**

Present: Alec Burnett, Ray Knott, Lorna Magill, Dawn Arruda Amelia Stansell (Zoom), and Sarah Yakel (Zoom)

Absent: Michelle Coe and Carmen Rivera

Called to Order at 8:33 am by Ray Knott, Chair of the Board of the Committee with a quorum present

Motion to accept consent agenda (prior month's minutes) for presentation to board of directors entered by Dawn Arruda

Seconded by Lorna Magill

Motion carries unanimously.

The Financial Report was presented by Sarah Yakel for the month ended June 30, 2023. Financials to be presented to the board of directors at Board Meeting on July 19, 2023 for review and acceptance.

Committee Discussions – Each of the Vice Chair's provided an update for each of the respective committees. No items presented required committee action.

Management Report and Update – Alec provided an update on the digital directory and its progress on ad sales. Alec additionally provided a review of the financial performance of the Chamber in a comparison to historical years. The format is one that Alec created to compare year over year performance and develop some metrics for comparing year over year. Alec also presented the half time report for 2023 that will be sent out to the membership. Alec further noted that he will begin working with the Finance Committee on the development of the 2024 Chamber budget, as well as, doing a review of the current dues structure to ultimately be presented to the Board.

Old Business – There was no old business for discussion.

New Business – It was discussed about planning for the 2024 Board Strategic planning with dates in September and early October were discussed. Will be reviewed at the Board Meeting.

Next executive committee meeting is August 9, 2023, at 8:30 am, PATH Resource Center

Motion to adjourn entered by Lorna Magill

Seconded by Dawn Arruda

Motion Carries unanimously.

Meeting adjourned at 9:32 AM

Ray Knott, Chairman